

## SUCCESS STORY

# Revolutionizing Electric Vehicle Charging Stations

## SNAPSHOT

**CHALLENGE**

To ensure rapid, cost-efficient, and consistent maintenance nationwide, the customer needed a dependable installer and service provider for electric vehicle (EV) charging stations.

**SYSTEM ONE SOLUTION**

Provide reliable installation support through integrated engineering from start to finish, surpassing competitor speeds by 1-3 weeks.

**RESULTS**

Rapid turnkey installation and continued maintenance of fast EV charging stations.

**Client Scenario**

NovaCHARGE needed the perfect partner to help install top-of-the-line EV chargers. They aimed to work alongside a highly skilled EV charging station installation company to encourage the adoption of EVs among drivers.

**System One Solution**

System One Utility Services (Utility Partners of America) offers the most efficient engineering strategy encompassing all aspects, from site assessment to utility identification and permitting.

The System One Approach included:

- Permitting
- Equipment & Network Selection
- Utility Capacity analysis
- Capacity expansion
- Utility Interconnection
- Industry-leading electric vehicle supply equipment installation timeframes
- Post-project repairs, maintenance, and unit
- Grant compliant ongoing maintenance
- Financing and funding strategies
- Application and tracking for rebates, grants, incentives, and other public and private funding sources

## Client Benefits

The installation process has undergone significant improvement in terms of both speed and quality. Thanks to System One's ten years of EV charging

expertise and reliability, NovaCHARGE was able to have their Fast Chargers up and running in 5 days or less, surpassing competitor speeds by 1-3 weeks.

## Client Testimonial

"Our experience selecting Utility Partners of America (UPA) to install EV charging stations for one of NovaCHARGE's most important and valued customers has been superior.

NovaCHARGE's customer is a large investor-owned utility. From our initial vetting and negotiations to the most recent installation, UPA's team has displayed a high level of professionalism, skill, and expertise. They take the time to understand not only our specific needs, but also our customer's needs. What impresses me most about UPA is their attention to detail, demonstrating their commitment to our customer's satisfaction.

UPA's EV charger installations are seamless and carried out by skilled technicians who know their craft. The electricians and technicians are punctual and professional and complete projects within the promised timeframe. They meticulously assess every need, and the team is deeply passionate about electric vehicle adoption and fleet electrification.

What sets UPA apart is their exceptional service during installation and commitment to ongoing support. Any questions or concerns we've had post-installation have been met with prompt and informative responses.

I highly recommend UPA to any organization considering the installation of EV charging stations. Their expertise, reliability, and customer-centric approach have made our selection of UPA as an installation partner very smooth, and we look forward to continuing to work with them as a long-term affiliate."

### **Oscar Rodriguez**

Chairman & CEO, NovaCHARGE

We are a catalyst to success for those we serve, transforming opportunity into reality and aspirations into action.

Is your business experiencing operational or organizational challenges? We can help.

Contact [marketing@systemone.com](mailto:marketing@systemone.com) to take your organization to the next level.